



COLLIGNON Hervé

Founder and Owner of e-TIC Consulting Sàrl

Consultant

auto-entrepreneur

Freelance

ICT Expert Advisor

conseiller en TIC

50 years old

Driving License

+352691190673

herve.collignon@e-tic.lu
20 rue Bischoff,
L-1237 LUXEMBOURG,
Luxembourg

Thanks to more than 25 years of experience in ICT Infrastructure components (started in 1998 with Tango group creation), I have now reached the maturity for strategic leadership in large projects via direct consultancy for driving clients to success in their key investments.

Experiences

ICT Consultant, Founder and Owner

e-TIC Consulting - Since September 2015 - Consultant - Luxembourg - Luxembourg



- ▶ Working since more than 25 years in ICT, my experience is rich and extended in infrastructure study, design, and implementation.
I have used almost all major technologies during these last 20 years from multiple vendors. I'm currently using everyday the very last ICT technologies in term of LAN&WiFi infrastructures I managed for my clients.
Feel free to contact me for getting the best advises and the truth of the market !;-)
- ▶ Independant ICT Consultant
- ▶ e-TIC Consulting is here to help enterprises for choosing the right ICT solution with the best service integrator company. Specialized mainly in LAN&WirelessLAN, Telephony&Unified Communications, e-TIC consulting will lead you to success !

Pre-Sales Engineer

CEL - September 2013 to July 2015 - Full-time - LUXEMBOURG - Luxembourg



- ▶ I was performing comprehensive discovery, analysis, and definition of client issues and documents implementation in the form of a technical ("blue-print") solution.
I designed leading-edge solutions containing a wide variety of technologies
During the qualifying process, confirm that products meet the prospect's requirements and assist sales in technical qualification.
- ▶ Collect and Analyze the client's need
- ▶ Answer with technical proposal aligned with needs and budget
- ▶ Domains covered: IPTelephony, Wireless Communications, Networking, VideoConference and Video Surveillance.

Converged Communications Manager

Dimension Data Luxembourg - January 2005 to June 2013 - Full-time - CAPELLEN - Luxembourg



- ▶ Managing a team of engineers delivering Converged Communication projects
- ▶ Team Management and business development.
- ▶ Pre-sales consultant
- ▶ Collaboration Architect
- ▶ Wireless Expert
- ▶ Converged Communication
- ▶ Wireless Expertise for Voice over WLAN

IPVoice & Network Specialist

Luxembourg Online - January 2003 to January 2005 - Full-time - Luxembourg - Luxembourg



- ▶ Internet Provider challenging the market with new services (VoIP, TVoIP, Mobile, etc...)
- ▶ I have putted in place the first up&running IPTelephony platform for end-users on Internet (based on SIP).
- ▶ Administration of the global Voice&Data infrastructure
- ▶ Level 3 support

Data & Voice consultant

UNISYS - January 2000 to January 2003 - Full-time - Luxembourg - Luxembourg



- ▶ Technical and Analytical abilities improved to Expert Level
- ▶ Commercial experience developed through the consultant role
- ▶ Relationship with clients, at both technical and management levels

Network Administrator

Transcom Intl (TELE2/Tango Group) - September 1998 to January 2000







Skills

Languages

- ▶ Basic Luxembourgish 
- ▶ Fluent written and spoken English 
- ▶ Native French 

Technologies

- ▶ WLAN Expert (for Unified Mobility) 
- ▶ Voice over Data-Networks (VoIP, VoFR, VoATM) 
- ▶ Quality of Service definition and realization on LAN & WAN 
- ▶ Unified Collaboration Architect 

Education

Military Service

Armée de Terre

September 1997 to August 1998

40^e régiment de transmission

Opérateur de transmission sur théâtre d'opération

D.E.S.S. A.T.T.I. (Automatisme Traitement et Transmission de l'Information)

Université de Nancy-Metz

September 1996 to June 1997

BAC+5 INGENIEUR

M.S.T. (Maîtrise des Sciences et Techniques) in Telecommunications

Université de Nancy-Metz

September 1994 to June 1996

Master's degree in science and technology

Interests

Gastronomie

- ▶ les Vins Français
- ▶ les accords mets-vins

Sports

- ▶ GOLF (HCP20)
- ▶ Tennis de Table